



# DLCPM Enterprise 2018

Constant Contact Integration User Guide



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Dental Laboratory Management Solutions

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## What is Constant Contact Integration?

The integration with Constant Contact allows for new or current subscribers to transfer their customer contacts from DLCPM with just a few clicks. Constant Contact provides a variety of tools for creating templates and tracking e-mail blasts that are sent to your customers.

The introduction of this new integration allows for laboratories to expand their potential in creating new business, marketing to existing customers and providing organized communication. Constant Contact captures the activity of all communication that is sent to contact lists. With this integration, users are able to review the captured status of each campaign that is sent. Laboratories are able to review if their email communication is opened, forwarded, deleted, marked as spam and much more. In addition to capturing results of each campaign sent, laboratories are able to use the template editor in Constant Contact to further customize each campaign that is sent.



## Setting up Constant Contact Integration

In order to begin using the integration with Constant Contact, you must first establish an account with Constant Contact. If you already have an account there are a few steps that must be taken in order to establish an Access Token for your account. When you are ready to set up the integration, please contact our Customer Support team for assistance in requesting an Access Token for your account.

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### Create Constant Contact Campaign

#### (Constant Contact> Campaigns)

Once the integration setup steps are complete, you may login to Constant Contact and create campaigns. When creating and scheduling a campaign, you will have the ability to select from campaigns which have been created through DLCPM and synced with Constant Contact. These campaigns will display under the Email Lists section at the Schedule step of creating a CC campaign and the title will be preceded with a leading 'xsync\_'. The email lists are also located in the Email Lists section of the Contacts area in Constant Contact.

Following the 'xsync' format will list the Campaign name created from DLCPM. This is to allow for you to recognize which Campaign contacts from DLCPM are included in that selected email list.

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### Creating a DLCPM Campaign

#### (View> Campaign Manager> Campaign Details)

The first step in preparing to transfer contacts over to your Constant Contact account will be to add a new campaign from the Campaign Details tab in Campaign Manager within DLCPM.

When adding the campaign, check the checkbox option for 'Enable Constant Contact Upload' on the Campaign Details tab. This option enables the sync of the customers added on the 2. Members tab of the DLCPM campaign. After a few moments, the contact names and main email addresses will transfer over to the Email Lists section under Contacts in Constant Contact account.

In addition to enabling the the Constant Contact upload, it is required to select for a campaign to link the campiagn to. When selecting from the drop down menu, the available campaigns are all of the PENDING (?) campaigns created on your Constant Contact account.

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### Linking a DLCPM Campaign to a Constant Contact Campaign

A DLCPM campaign must be linked to an existing Constant Contact campaign by selecting from the 'Link to Constant Contact Campaign' dropdown menu. When linking to a Constant Contact campaign, the email list will link to the PENDING (?) campaign.

**Please note:** When creating new campaigns in Constant Contact, you may need to refresh the DLCPM campaign manager to refresh the list from the drop down menu to link.

- Please note if you add additional customers into an existing DLCPM campaign, the customer contacts will transfer over before the campaign is sent in Constant Contact. Adding additional customers must be done before the campaign in Constant Contact is processed.
- When a contact is manually added in Constant Contact, please note that contact will not be pulled into a DLCPM Campaign.

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### Campaign Feedback

#### (View> Campaign Manager> Members)

When a campaign in Constant Contact is completed and processed, using the integration users are able to view feedback and results that Constant Contact captures. These campaign feedback status columns can be found in the Members tab of the Campaign Manager:

The '**CC Is Sent'** column Represents if Constant Contact campaign email was sent and users will expect to see either <u>Yes</u> or <u>No</u> listed in the column.

The **'CC Status'** column Represents Constant Contact status and users will expect to see one of the six available text indicating certain feedback.

Listed below are the types of feedback you will see in the CC Status column with a brief description on the meaning of each:

• EMAIL\_SEND – Constant Contact sent the email and there is no other information about what happened with the email. All that is known at this point is that the email was not sent back as Undeliverable

• EMAIL\_CLICK – The recipient actually clicked on a link on the body of the email

• EMAIL\_OPEN – Constant Contact detected that the email was opened by the recipient. This may only work on web interface mail programs. In order to detect this, there is a transparent image stored on the server and displayed in the body of the email. Constant Contact will detect when that image was accessed. Each sent email has its own transparent image so Constant Contact can identify each recipient who opened the email. The issue with desktop mail clients such as Outlook, Thunderbird, or other email clients will simply not access that image to avoid this detection as this is considered a big privacy issue.

• EMAIL\_FORWARD – Constant Contact detected that the email received by the recipient was forwarded.

• EMAIL\_UNSUBSCRIBE – Constant Contact has detected that the user selected to unsubscribe from the sender's mailing list

• EMAIL\_BOUNCE - The email was rejected by the recipient's server and is undeliverable



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